

CALIFORNIA EXPOSITION & STATE FAIR

Minutes of the Board of Directors Regular Meeting

Held Pursuant to Due Notice
November 3, 2017

California Exposition & State Fair
Administration Building Boardroom
1600 Exposition Boulevard
Sacramento, CA 95815

Directors Present

Director Mark Nelson, Chair
Director Rima Barkett, Vice Chair
Director Sonney Chong
Director Rina DiMare
Director Jess Durfee
Director Corny Gallagher
Director Rex Hime
Director Tony Ortiz

Staff Present

Rick Pickering, Chief Executive Officer (CEO)
Tom Martinez, Chief Deputy General Manager (CDGM)
Samantha Brown, Deputy General Manager Administration (DGM)
Margaret Mohr, Deputy General Manager Business Development & Marketing (DGM)
Marcia Shell, CEA, Expo Events (AGM)
Robert Craft, Chief of Police
Jay Carlson, AG Programs Manager
Sue O'Brien, Executive Secretary
Jen Koga, Accounting Officer
Don Callison, Exhibit Supervisor
Randy Brink, Goodwill Ambassador

Others Present

Sonya Logman, Deputy Secretary, Business, Consumer Services & Housing Agency
Melissa Sanchez
Kevin Carmichael
Rick Lobley

*May not include all others present in the room or arriving late.

1. CALL TO ORDER

The meeting was called to order by Chair Nelson at 1:00 p.m. Chair Nelson read the Mission Statement, Policy Statement and Public Comments Statement.

2. PLEDGE OF ALLGIANCE

Chair Nelson asked Director Mallel to lead the Board and Staff in the Pledge of Allegiance.

3. ROLL CALL

Roll call was taken and a full quorum was present

4. INTRODUCTION OF GUESTS & STAFF

Introduction of Guests and Staff were made around the room.

5. PRESENTATION

None

6. MINUTES OF MEETINGS

- a. Approve Board Committee Meeting Minutes of September 29, 2017, as presented.
- b. Approve Board Meeting Minutes of September 29, 2017, as presented.
These items will be heard at the December 8, 2017 Board Meeting.

7. COMMITTEE AND STAFF REPORTS

None

8. FINANCIAL REPORTS

- a. Service Contracts Requiring Notification/Approval

Motion:

Director Hime moved to approve contacts for Event Partnership, LLC and American Medical Response West and was seconded by Director Chong.

All in favor, motion carried unanimously.

- b. Profit & Loss for September, 2017
- c. Point Sheet – Profit & Loss Statement
- d. Balance Sheet for September 2017
- e. Point Sheet Balance Sheet
- f. Aged Receivable Report

Committee Chair Gallagher asked for recommendations to approve financial reports.

Motion:

Director Hime moved to approve the financial reports and Director Durfee seconded. **All in favor, motion carried unanimously.**

9. CORRESPONDENCE

- a. Thank you letter from California Capital Airshow

10. UNFINISHED BUSINESS

- a. Multi-Use Sports Facility: Review and approval of proposed “One Year” amendment with Spectra by Comcast Spectacor

CEO Pickering reviewed the staff report and respectfully recommended this item for approval. After a brief discussion an amendment was suggested that if the Board chooses to approve this agreement subject to staff and or legal counsel being satisfied in seeing the contract between Spectra and Nederlander Concerts.

Motion:

Director Mallel made the amendment and Director Hime accepted that amendment and Director Durfee seconded. **All in favor, motion carried unanimously.**

11. NEW BUSINESS

- a. General Discussion and possible action regarding implementation of Prop. 64; SB 94; AB 133 and California Business and Professions Code 26200 (Cannabis)
 1. Staff recommendation to not allow the sale or consumption of Cannabis during the Annual California State Fair.
 2. Staff recommendation to develop DRAFT policies and guidelines for consideration by the Board, to address the potential licensing of events at Cal Expo for Medicinal and/or Adult Use Cannabis (excluding dates of the Annual California State Fair).
 3. Staff recommendation to explore with the Business, Consumer Services & Housing Agency, a possible License Agreement to support the State's Cannabis Tax Collection.

Deputy Secretary Logman reviewed with the Board the actions that are being taken to insure safe collection of the State's Cannabis Taxes. Business, Consumer Services and Housing Agency (BCSH) is asking to begin conversations with Cal Expo's executive officer to bring back a plan at the next Board Meeting or the following.

Melissa Sanchez from Harvest Law Group explained to the Board what type of a Cannabis event that her client would like put on at Cal Expo. Rick Lobley client of Harvest Law spoke about Cannabis begin recognize and becoming the largest Ag crop in California.

Motion:

Director Hime made a motion to adopt staff recommendations and was seconded by Director DiMare. **All in favor, motion carried unanimously.**

12. MATTERS OF INFORMATION

- a. Update on Nomination Process for the election of 2018 Board Officers
CEO Pickering reviewed with Board Member the process of electing a Chair and Vice Chair and CEO General Manager for 2018. Staff recommends that the Chair opens nominations for the position of Chair. Director Mallel nominated Director Rima Barkett for Chair and was seconded by Director Hime.
Director Hime nominated Director Rina DiMare for Vice Chair and was seconded by Director Chong.

- b.** Discussion on Draft 2018 Board Meeting Schedule
Director Durfee moved to adoption of the 2018 draft schedule and seconded by Director Hime. **All in favor, motion carried unanimously.**
- c.** Public Comment on Matters not on the Agenda
- d.** CEO Comments
CEO Pickering mentioned to the Board that there is a letter from Sacramento Hmong community inviting the Board of Directors to attend their Ribbon Cutting Ceremony at 10:30am on November 23, 2017.
- e.** Directors Comments
Director Ortiz - Great Retreat
Director DiMare –Great Retreat and Thank you Staff
Director Chong – Great Retreat and staff recommendations helped
Director Barkett – Very productive Retreat
Director Hime – Ditto
Director Gallagher – Great job, Thanks CSFA
Director Durfee – Great Job
Chair Nelson Ditto
- f.** Next Board Meeting – **Friday, January 26, 2018**
- g.** Other, if any

13. ADJOURNMENT

Motion:

Motion to adjourn was made by Director Hime and seconded by Director Durfee to adjourn. **All in favor, motion carried unanimously.**

The Board of Directors meeting was adjourned at 1:39 p.m.