

CALIFORNIA EXPOSITION & STATE FAIR

Minutes of the Board of Directors Regular Meeting

Held Pursuant to Due Notice
January 26, 2018

California Exposition & State Fair
Administration Building Boardroom
1600 Exposition Boulevard
Sacramento, CA 95815

Directors Present

Director Rima Barkett, Chair
Director Rina DiMare, Vice Chair
Director Sonney Chong
Director Jess Durfee
Director Corny Gallagher
Director Rex Hime
Director David Mallel
Director K. Mark Nelson

Directors Absent

Director Tony Ortiz

Staff Present

Rick Pickering, Chief Executive Officer (CEO)
Tom Martinez, Chief Deputy General Manager (CDGM)
Samantha Brown, Deputy General Manager, Administration (DGM)
Margaret Mohr, Deputy General Manager, Business Development & Marketing (DGM)
Marcia Shell, Assistant General Manager, Expo Events (AGM)
Chief Bob Craft
Rachelle Weir, Programs Manager
Jay Carlson, AG Programs Manager
Sue O'Brien, Executive Secretary
Don Callison, Exhibits Supervisor
Jen Koga, Finance
Heidi Turpen, Contracts Manager
Darla Givens, Marketing

Others Present

Brian Honebein, Event Partnership
Amber Williams, un/common

*May not include all others present in the room or arriving late.

1. CALL TO ORDER

The meeting was called to order by Chair Barkett at 11:05 a.m.

2. ROLL CALL

Roll call was taken and a full quorum was present. Director Ortiz was not present and asked to be excused.

Motion:

It was moved by Director Hime and seconded by Director Gallagher to excuse the absence of Director Ortiz. **All in favor, motion carried unanimously.**

After the motion the Board convened into closed session.

3. CLOSED SESSION

- a. The Board will convene in closed session as authorized by Government Code Section 11126(e)(2)(B) "to confer with legal counsel regarding a matter that presents a significant exposure to litigation against California Exposition & State Fair, based on the facts and circumstances."

4. PUBLIC BOARD MEETING

The Board re-convened at 1:16pm for the Public Board Meeting. Chair Barkett noted that the Missions Statement and Policy Statement were included on the agenda and read the Public Comment Statement.

5. PLEDGE OF ALLEGIANCE

Chair Barkett asked Director Mallel to lead the Board and Staff in the Pledge of Allegiance.

6. INTRODUCTION OF GUESTS & STAFF

Introduction of Guests and Staff were made around the room.

7. PRESENTATION

None

8. MINUTES OF MEETING

- a. Accept Cultural Advisory Council Meeting Minutes of September 14, 2107, as presented.
- b. Accept Agricultural Advisory Council Meeting Minutes of September 19, 2017 as presented.
- c. Approve Board Committee Meeting Minutes of December 8, 2017, as presented.
- d. Approve Board Meeting Minutes of December 8, 2017, as presented.

Items 8 c and d were moved to the February 2018 agenda.

Motion:

It was moved by Director DiMare and seconded by Director Chong to approve Items 8 a and b as presented. **All in favor, motion carried unanimously.**

9. COMMITTEE AND STAFF REPORTS

a. Annual State Fair

Committee Chair Durfee stated that the only action item from the Annual State Fair Committee was a recommendation for the Board to approve the 2018 Industry Awards.

i. Staff Updates

AGM Shell announced that the Unified Wine & Grape will be at Cal Expo in February 2020 and Event Services is continuing to work with Visit Sacramento and the Sacramento Convention Center to help during the renovation period at the Convention Center.

ii. Approval of 2018 Industry Awards

iii. Additional Information on Advance Sale Discount Ticket Packages for the 2108 CA State Fair

CEO Pickering reported that based on comments made today staff would like to return with this item at a later date.

10. FINANCIAL REPORTS

a. Service Contracts Requiring Notification

Motion:

Committee Chair Gallagher asked for a motion to approve contact requiring approval. Director Durfee moved the motion and it was seconded by Director Hime.

All in favor, motion carried unanimously.

b. GS \$Mart Financing – Administration Building AC Unit

Motion:

Committee Chair Gallagher asked for a motion to approve the GS \$mart Financing loan opportunities. Director Hime moved the motion and it was seconded by Director Durfee.

All in favor, motion carried unanimously.

c. Proposed Monorail Maintenance Operation Contract with Fun & Food, Inc.

Motion:

Committee Chair Gallagher asked for a motion to approve the Monorail Maintenance Operation Contract. Director Hime moved the motion and it was seconded by Director Chong.

All in favor, motion carried unanimously.

11. CORRESPONDENCE

None

12. UNFINISHED BUSINESS

None

13. NEW BUSINESS

a. Approval of 2018 Industry Awards

- Wine Lifetime Achievement Award – Greg Boeger and The Bogle Family.
- Vineyard of the Year Award – Paraiso Vineyard.

- California All Stars Award – Professor Kenneth Fugelsang and Dennis Martin.

Motion:

Committee Chair Durfee moved that the Board approve the recommendations from staff in the staff report. Director Mallel seconded the motion. **All in favor, motion carried unanimously.**

14. MATTERS OF INFORMATION

a. Public Comment on Matters not on the Agenda

b. CEO Comments

CEO Pickering gave updates on Rock & Brews, Cannabis events and guidelines.

c. Directors Comments/Agenda Items for Future Meetings

Director Chong commented on meeting dates and the time capsule.

Director Mallel commented that all is good.

Director Nelson wished everyone a Happy New Years.

Director DiMare reported out on WFA Convention.

Director Durfee reported out on WFA Convention and encouraged others to attend.

Director Gallagher commented on how great the Program Department staff report was.

Director Hime discussed future meeting dates.

Chair Barkett thanked everyone for all their hard work.

d. Next Board Meeting – **February 23, 2018**

e. Other, if any

15. ADJOURNMENT

The Board of Directors meeting was adjourned at 2:33 p.m.